

## PEDRO MENDI

### CONTACT INFORMATION

Facultad de Ciencias Económicas y Empresariales  
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### EMPLOYMENT

Associate Professor, Department of Business Administration, and Navarra Center for International Development, Universidad de Navarra, Spain, 12/2008 to present

### EDUCATION

PhD, Economics, Northwestern University, 2001.  
B.A., Economics, Universidad de Navarra, 1996.

### RESEARCH INTERESTS

Technology Transfer, Vertical Relations.

### PUBLICATIONS

1. Mendi, P. 2005. The Structure of Payments in Technology Transfer Contracts: Evidence from Spain, *Journal of Economics and Management Strategy*, 14(2): 403-429.
2. Gil-Alana, L.A., and P. Mendi. 2005. Fractional Integration in Total Factor Productivity: Evidence from US Data, *Applied Economics*, 37(12): 1369-1383.
3. Mendi, P. 2007. Contractual Implications of International Trade in Tacit Knowledge, *Applied Economics*, 39(9): 1173-1183.
4. Mendi, P. 2007. Trade in Disembodied Technology and Total Factor Productivity in OECD Countries, *Research Policy*, 36: 121-133.
5. Mendi, P., and R. Veszteg. 2007. Profitable Mergers with Endogenous Tariffs, *Economics Bulletin*, 12(23): 1-8.
6. Mendi, P. 2009. Backward Integration and Collusion in a Duopoly Model with Asymmetric Costs, *Journal of Economics*, 96(2): 95-112.
7. Mendi, P., and R. Veszteg. 2009. Sustainability of Collusion: Evidence from the Late 19th Century Basque Iron and Steel Industry, *Investigaciones Económicas*, 33(3): 385-405.
8. Mendi, P. 2010. Internalization and International Knowledge Diffusion: Empirical Evidence from Spain, *The ICFAI University Journal of Knowledge Management*, 89(1-2): 39-56.
9. Mendi, P., R. Moner-Colonques, and J.J. Sempere-Monerris. 2011. Vertical Integration, Collusion, and Tariffs. Forthcoming, *SERIEs*.

### WORKING PAPERS

- Mendi, P., and R. Veszteg. 2007. Sustainability of Collusion: Evidence from the Late 19th Century Basque Steel Industry. Working paper # 04/07, Universidad de Navarra.
- Mendi, P., R. Moner-Colonques, and J. Sempere-Monerris. 2006. Tariffs, Collusion and Vertical Integration.

Mendi, P., R. Moner-Colonques, and J. Sempere-Monerris. 2006. Licensing Policies in a Dynamic Duopoly with Learning-by-Doing.

Mendi, P. 2005. Vertical Integration, Collusion Downstream, and Partial Market Foreclosure Working paper # 17/05, Universidad de Navarra. This is an updated version of the paper "Vertical Integration as a Substitute for Tariff Protection: The Case of an Upstream Monopolist."

Mendi, P. 2005. Contracting for the Transfer of Technology within Multinational Corporations: Empirical Evidence from Spain. Working paper D/607, Anselmo Rubiralta Center for Globalization and Strategy, IESE, Universidad de Navarra.

Mendi, P. and D. Spulber. 2004. International Trade in Technology. Working paper # 2, Northwestern University International Business Research Center.

### **RESEARCH PROJECTS**

1. "Transferencia Internacional de Tecnología". Funded by: Ministerio de Ciencia y Tecnología, from 9/13/02 to 9/12/05. Ref. SEC2002-01839. Principal Investigator: Luis A. Gil-Alana.

2. "El Mercado de Tecnología: Implicaciones para el Crecimiento de las Regiones". Funded by: Gobierno de Navarra, from 1/1/03 to 12/31/04. . Principal Investigator: Luis A. Gil-Alana.

3. "Aranceles, Concentración Empresarial y Barreras al Desarrollo Económico: Evidencia del Estudio de Altos Hornos de Vizcaya". Financed by: Universidad de Navarra, from 10/1/03 to 9/30/06. Principal Investigator: Pedro Mendi.

4. "Empresas Dominantes, Salida de Empresas y Colusión". Funded by Ministerio de Educación y Ciencia. Ref. SEJ2006-10087. Principal Investigator: Pedro Mendi.

### **FELLOWSHIPS AND AWARDS**

Asociación de Amigos de la Universidad de Navarra Fellowship, 1996-97.

Fundación Ramón Areces Scholarship, 1997-2000.

Department of Economics, Northwestern University Fellowship, 2000-01.

Center for the Study of Industrial Organization Fellowship, 2001.

### **SEMINAR PRESENTATIONS**

Northwestern University, Universidad de Navarra, Universidad del País Vasco, Universidad de Valencia, Universidad Carlos III, Bentley College, IESE.

### **CONFERENCE PRESENTATIONS**

2001, I Encuentro de Economía Industrial, Barcelona, Spain.

2002, EARIE 02, Madrid, Spain.

2002, XXVII Simposio de Análisis Económico, Salamanca, Spain.

2003, I International Industrial Organization Conference, Boston, USA.

2005, XXI Jornadas de Economía Industrial, Bilbao, Spain.

2005, XXX Simposio de Análisis Económico, Murcia, Spain.

2006, EARIE 06, Amsterdam, Netherlands.

2006, XXII Jornadas de Economía Industrial, Barcelona, Spain.

2007, EARIE 07, Valencia, Spain.

2008, Workshop on IO Contracts and Organization, IESE, Barcelona, Spain.

2008, 6<sup>th</sup> International Industrial Organization Conference, Arlington, VA, USA.

2008, Escuela de Economía de la Innovación Zvi Griliches, Barcelona, Spain.

2010, Business Association of Latin American Studies, Barcelona, Spain.

### **TEACHING EXPERIENCE**

Universidad de Navarra: Instructor, Actualidad Económica Española (1996-97); Teaching Assistant, Introducción a la Microeconomía (1996-97); Teaching Assistant, Introducción a la Macroeconomía (1996-97); Teaching Assistant, Economía Mundial (1996-97); Teaching Assistant, Economía Española (1996-97).

Northwestern University: Teaching Assistant, Introduction to Microeconomics (2000-01).

Universidad de Navarra: Microeconomics I (2001-02 to 2005-06 and 2007-08 to 2009-10); Microeconomics II (2001-02 to 2004-05, 2008-09, and 2009-10); Teoría de la Organización (2002-03 to 2006-07); Economics of Organization (2005-06 and 2006-07); General Equilibrium, Master in Economics and Finance (2000-01 to 2005-06 and 2007-08); Industrial Organization, Master in Economics and Finance (2001-02 to 2010-11).

### **OTHER**

Referee for Business History, Economics Bulletin, Investigaciones Económicas, Journal of Economics, Journal of Economics and Management Strategy, Review of Industrial Organization, Spanish Economic Review.

Member of American Economic Association, European Economic Association, European Association of Research in Industrial Economics.